

Message Text

LIMITED OFFICIAL USE

PAGE 01 STATE 210794
ORIGIN COME-00

INFO OCT-01 EB-08 EA-10 ISO-00 EUR-12 /031 R

DRAFTED BY COM/OED/MEPD/JLSMITH/LW
APPROVED BY EB/OCA:WERAU
COM/OED/MEPD/LENGLESON, ACTG DIR
COM/OIM/CMURRAY (INFO)
EA/EP:RMORFORD (INFO)

-----056165 191136Z /23

R 182117Z AUG 78
FM SECSTATE WASHDC
TO AMEMBASSY SEOUL

LIMITED OFFICIAL USE STATE 210794

E.O. 11652: N/A

TAGS: BENC, KS

SUBJECT: MAJOR PROJECTS: SECOND SUBWAY

REF: SEOUL 7204; PREVIOUS

1. USDOC/MEPD AGAIN APPRECIATES EMBASSY'S QUICK WORK IN
OBTAINING EXTENSION FROM OSROK. WABCO EXECUTIVES VERY
PLEASED TO HAVE OPPORTUNITY TO COMPETE.

2. DURING CONVERSATIONS WITH MEPD IN WASHINGTON, WABCO AND

AMERICAN STANDARD (PARENT COMPANY) REPRESENTATIVES
EXPRESSED KEEN INTEREST IN PROJECT AND STATED THAT
TECHNICAL AND FINANCIAL TEAMS HAVE BEEN WORKING ON BID
SINCE EARLY LAST WEEK. COMPANY FEELS THAT TECHNICAL
ASPECTS OF PROPOSAL WELL WITHIN ITS CAPABILITY AND IS
OPTIMISTIC THAT ITS PRICES, IN DOLLARS, SHOULD BE VERY
LIMITED OFFICIAL USE

LIMITED OFFICIAL USE

PAGE 02 STATE 210794

FAVORABLE IN COMPARISON TO COMPETITION EXPECTED FROM, AT
LEAST, FRANCE, GERMANY, AND JAPAN. WABCO IS ENCOURAGED
BY RECENT EXPERIENCE WHEREBY IT WAS ABLE TO SUBSTANTIALLY
UNDERCUT JAPANESE COMPETITORS ON ANOTHER RAIL SIGNALLING/
CONTROL JOB IN SOUTHEAST ASIA.

3. WOULD APPRECIATE EMBASSY CONTINUING TO MONITOR AND

REPORT ON LOCAL DEVELOPMENTS. VANCE

LIMITED OFFICIAL USE

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 18 aug 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 20 Mar 2014
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1978STATE210794
Document Source: CORE
Document Unique ID: 00
Drafter: OED/MEPD/JLSMITH/LW
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D780340-0133
Format: TEL
From: STATE
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1978/newtext/t19780847/aaaabmug.tel
Line Count: 63
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 0f4de360-c288-dd11-92da-001cc4696bcc
Office: ORIGIN COME
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a
Reference: 78 SEOUL 7204
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 05 may 2005
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: N/A
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 1689878
Secure: OPEN
Status: NATIVE
Subject: MAJOR PROJECTS: SECOND SUBWAY
TAGS: BENC, KS
To: SEOUL
Type: TE
vdkgvwkey: odb://SAS/SAS.dbo.SAS_Docs/0f4de360-c288-dd11-92da-001cc4696bcc
Review Markings:
Sheryl P. Walter
Declassified/Released
US Department of State
EO Systematic Review
20 Mar 2014
Markings: Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014